



Attorneys and Banks Assisting Small Business

Attorney Name	Area of Assistance	Contact Information
Denise Seastone Kraft Edwards Angell Palmer & Dodge LLP	<ul style="list-style-type: none"> • Corporate/entity formation • Corporate governance counseling • Agreements involving partnerships, limited partnerships and limited liability companies • Agreements involving commercial interests, including licensing and intellectual property • Employment agreements • Contract review and negotiation • Counsel on legal issues arising in the operations of a client's business • Advise on general protection of commercial interests • Litigate matters involving business disputes and interpretation of the Delaware General Corporation Law • Advise on business financing, reorganization, restructuring and receivership 	Tel: 302.425.7106 Fax: 888.325.9741 www.eapdlaw.com
Bradford J. Sandler, Esq. Adelman Lavine Gold and Levin	<ul style="list-style-type: none"> • Small to medium size businesses in Delaware and PA • Start-up through growth phases • Insolvency, commercial litigation, business transactions, insurance company rehabilitation 	<u>Wilmington Office:</u> Tel: 302.654.8200 Fax: 302.654.8217 <u>Philadelphia Office:</u> Tel: 215.568.7515 Fax: 215.557.7922 www.adelmanlaw.com
Steven D. Goldberg Saul Ewing LLP	<ul style="list-style-type: none"> • Serves clients from the incorporation/formation stage through going public and franchising, including tax advice. 	Tel: 302.421.6829 Fax: 302.421.5877 sgoldberg@saul.com

Attorney Name	Area of Assistance	Contact Information
Michael J. Scali, Esq. The Bayard Firm	<ul style="list-style-type: none"> • Commercial real estate • Corporate formation and governance • Alternative business entities, and commercial transactions 	Tel: 302.429.4236 Fax: 302.658.6395 Email: mscali@bayardfirm.com www.bayardfirm.com
David Staats Law Office of David Staats, P.A.	<ul style="list-style-type: none"> • Our office works with small business, both existing and start-up. • Our services include incorporations and related advice, franchise offering review, contract drafting and negotiation 	Tel: 302.633.4336 legal@staatslaw.com www.staatslaw.com
Daniel T. Crossland, Esq. Crossland & Associates, L.L.C.	<ul style="list-style-type: none"> • Small business from start-up through sale or dissolution excepting out only very specialized areas of the law (such as intellectual property law). 	
John W. Paradee Prickett, Jones & Elliott, P.A.	<ul style="list-style-type: none"> • Small and large business interests in Kent/Sussex County • Contract and transactional work • Commercial litigation, administrative law, and real estate development. • SBA loans 	<u>Wilmington Office:</u> Tel: 302.888.6500 Fax: 302.658.8111 <u>Dover Office:</u> Tel: 302.674.3841 Fax: 302.674.5864
Douglas A. Shachtman, Esquire Douglas A. Shachtman & Associates	<ul style="list-style-type: none"> • Commercial, construction, and collection litigation, including consumers, retailers/dealers, contractors, suppliers, repairman, and manufacturers, creditors and debtors. 	Tel: 302.655.1800 Fax: 302.655.5244
Richard H. Cross, Jr. Cross & Simon, LLC	<ul style="list-style-type: none"> • Corporate and Commercial Litigation • Real Estate Transactions • Estate Planning • Commercial Transactions • Corporate Formations • Employment Law • Bankruptcy Law 	Tel: 302.777.4200 Fax: 302.777.4224 www.beginco.com

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Steven R. Director, Esq. The Bayard Firm	<ul style="list-style-type: none"> • Focus on tax, business, estate planning, and estate and trust administration and litigation. • Advises closely-held businesses, including corporations, limited liability companies, professional practices, and other entities, and their owners on a variety of tax and business issues, including structuring and negotiating business formations, acquisitions, and sales. • Represents lending institutions on business and corporate trust matters. • Represents Delaware holding and parent companies, and provides on-going advice regarding operations and other matters that are critical to ensuring their special exemption from income taxation in Delaware and other states. 	Tel: 302.429.4222 Fax: 302.658.6395 Email: sdirector@bayardfirm.com www.bayardfirm.com
Chipman L. Flowers, ESQ. "Chip" Flowers Counsel Group, LLC	<ul style="list-style-type: none"> • Procurement contracts • Acquisition agreements, including ("RFP's) • Vendor Contracts • General Corporate Law • Policy Formulation & Compliance Advice • Contractor & Consulting Agreements • General Research • Governmental Affairs Advice • Governing Instruments, Including Bylaws & Formulation docs 	Tel: 302.656.7370 Toll: 866.656.7076 Chip.flowers@flowerscounsellgroup.com
Michael J. Scali, Esq. The Bayard Firm	<ul style="list-style-type: none"> • Commercial real estate • Corporate formation and governance • Alternative business entities, and commercial transactions 	Tel: 302.429.4236 Fax: 302.658.6395 Email: mscali@bayardfirm.com www.bayardfirm.com

Commercial Banking

Phil Patron Wilmington Trust Company	<ul style="list-style-type: none"> • Works with Start-up/and existing small businesses, • Services: loan deposit (line of credit), SBA loans, Insurance/Investment • Provides letters of credit for bonding agencies. 	Tel: 302.636.5131 Fax: 302.636.6611 ppatrone@wilmingtontrust.com
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